

In the *vineyard*



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June 2023



Update from your Board Chair



Your Board of Directors, Growers' Committee and staff have been busy meeting with industry partners and government on a number of initiatives for Ontario's grape growers. This includes AgriRecovery support for producers who suffered winter damage and vine loss due to the volatile weather throughout the winter of 2021/22. We have commitment to a program from both the Provincial and Federal governments and expect a formal announcement soon.

Consultations have begun on the province's plan to modernize beverage alcohol retail sales by expanding offerings in grocery stores and into convenience stores across the province. Your Board continues to support policy that increases sales of 100% and VQA Ontario wines.

On May 19, we provided an update on Bill 97, the *Helping Homebuyers, Protecting Tenants Act* and the proposed Provincial Planning Statement. The Government of Ontario has since extended the deadline for sixty days for further comments on the PPS, and has stepped back from the proposed lot severances proposal. Read more at: <https://www.cbc.ca/news/canada/toronto/ontario-farmers-housing-severance-land-use-doug-ford-1.6856666>

The deadline to apply under the Wine Sector Support Program has been extended to: June 2, 2023. To be eligible for funding through this intake period, wine must have completed initial fermentation between April 1, 2022 and March 31, 2023. Note that applications submitted in the first year of the Program are not transferable to the second year of the Program and will not be considered for 2023-24 funding. Contact AAFC at aafc.wssp-pasv.aac@agr.gc.ca or by phone at 1-877-246-4682 for assistance.

With the 2023 growing season well underway, please refer to the resources available to growers and processors in [eGrape](#), and by calling the board office at 905-688-0990.

I look forward to seeing you at events throughout the summer, starting with the Niagara Grape and Wine Festival's Tailgate Party on June 17th at Palatine Hills Estate Winery in Niagara-on-the-Lake. Discount tickets are available at <https://niagarawinefestival.com/td-tailgate-party> by using the code: INDUSTRY.



REGISTER NOW: Finding Fairness in Farm Transition Workshop

Monday, August 14, 2023 - Hilton Garden Inn, Niagara-on-the-Lake

Farmers navigate tough conversations and situations every single day but talking about farm succession and transition is a once-in-a-lifetime event that can come with its own unique set of challenges.

Grape Growers of Ontario are pleased to welcome Elaine Froese, Family Farm Transition Expert, to Niagara on Monday, August 14th, 2023 for a 'Finding Fairness in Farm Transition' workshop. All (adult) generations involved in the farm transition should attend the workshop!

Date: Monday, August 14, 2023

Time: 10:00 am - 3:00 pm (lunch included)

Location: Hilton Garden Inn, Niagara-on-the-Lake

Register: info@grapegrowersofontario.com



**Registration is required. Please confirm number of family members attending.*

All registered farm families will receive a 30-minute, one-on-one 'coffee chat' with Elaine - in person on August 14 or on a future date via Zoom, and a copy of Elaine's book " Farm Family Coach Insights: Seeds of encouragement for success in farm transition" in addition to the workshop workbook.

Click [HERE](#) to listen to Elaine's Finding Fairness in Farm Transition podcast where she shares tips and tricks on setting yourself up for success when transitioning the farm to the next generation.

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Industry Updates



2023 Sustainability Certification

Growers and wineries wanting to take part in sustainability certification this year can apply at www.egrape.ca. Participants have until August 2023 to complete their audits.

Looking for Workers Through a Temporary Help Agency

Currently, Section 74.18 of the Employment Standards Act, 2000 (“ESA”) establishes joint and several liability between a temporary help agency (THA) and its client(s). A client may be liable for regular wages, overtime pay, public holiday pay and premium pay that are found owing to an assignment employee in respect of a particular pay period when the temporary help agency does not pay the employee. Ultimately, if a client business utilizes a non-compliant THA they may be found jointly and severally liable for all outstanding wages. To help mitigate this, there are measures a client business can put in place to ensure that a THA has a higher level of compliance. These measures are described [HERE](#).

The Association of Canadian Search, Employment & Staffing Services (ACSESS) which has over 250 temporary help agency members across the province, is a potential resource for locating THA's. ACSESS members will typically have a higher level of compliance.

UPDATED - Export Guide

Entering the export market requires an investment of time and effort to learn the markets, develop contacts, and participate in wine competitions, trade shows and trade missions. To assist our members in pursuing potential export opportunities, Grape Growers of Ontario has updated the "Export Guide" - an inventory of resources of government and other resources available. The Export Guide is available by visiting the Reporting Page on [eGrape](#).

Spotted Lanternfly Online Training Module

The Invasive Species Centre has developed a FREE, nine-lesson course providing in-depth review on spotted lanternfly. Topics covered include species identification, habitat, biology, spread, impacts and prevention. You can access the course at: <https://invasivespeciestraining.ca/courses/spotted-lanternfly-training/>.

Spotted Lanternfly Sentinel Signage

The Invasive Species Centre has developed signage to raise awareness about Spotted Lanternfly, its potential effects on vineyards, and measures the public can take to reduce the spread. The signs are metal and measure approx. 18x12 inches, with holes at the top and bottom for installation on a metal t-post. Please contact Emily Posteraro, Program Development Coordinator at the Invasive Species Centre if you are interested in obtaining a sign: eposteraro@invasivespeciescentre.ca.

Funding Opportunity for Processors

The Agri-Food Energy Cost Savings Initiative is designed to support competitiveness, profitability, growth and long-term sustainability of agri-food processors by implementing technologies and processes to increase energy efficiency in their operations. This cost-share initiative is intended to help agri-food processors lower their overall operational costs to be more competitive and sustainable. Funding from this initiative will be used to support projects that prioritize reducing greenhouse gas emissions by investing in new technology, equipment, as well as building or facility modifications to help achieve this goal. A Recipient is eligible to receive 20% of Eligible Costs up to a maximum of \$300,000 in funding per Project under the Initiative.

More information, including program guidelines and application forms can be found at: <https://www.ontario.ca/page/agri-food-energy-cost-savings-initiative>.

A Canadian terroir story: Niagara Peninsula and Prince Edward County

After being struck by the quality of the wines at a tasting in London, Sarah Marsh MW set out to explore the wine regions of Canada. Her three-week tour begins in Ontario, with a hop around the varied terroirs and stylish wines of the Niagara Peninsula and Prince Edward County.

Visit <https://worldoffinewine.com/news-features/niagara-peninsula-prince-edward-county-finest-wines> to read the article.

GiESCO Conference - July 20, 2023

The GiESCO conference is held every two years and hosts scientists from across the globe. In July 2023, many of the world's experts in viticulture and related fields will be coming to Cornell for this important gathering.

While much of the week is devoted to scientific talks and tours, the final day of the conference is devoted to information that is geared towards more practical use by the industry, especially local growers and winemakers.



On Thursday, July 20, the Professional Day will feature industry relevant, applied viticulture topics presented by international speakers. Keynote speakers (and topics) are: Dr. Nick Dokoozlian, E&J Gallo (The vineyard of the future); Dr. Kaitlin Gold, Cornell University (Remote sensing for disease detection); Dr. Michela Centinari, The Pennsylvania State University (The threat of the invasive insect spotted lanternfly). Other topics include: Managing grapevine diseases with UV radiation, New fumigation alternatives, Vineyard nutrient budget and sampling protocols, Response of vineyard soils to biochar, and other timely topics that address grower challenges.

The Professional Day can be attended in person on the Cornell Campus (\$150) or virtually via Zoom (\$75). Register at: <https://app.certain.com/profile/form/index.cfm?PKformID=0x33447239940&&varPage=register>

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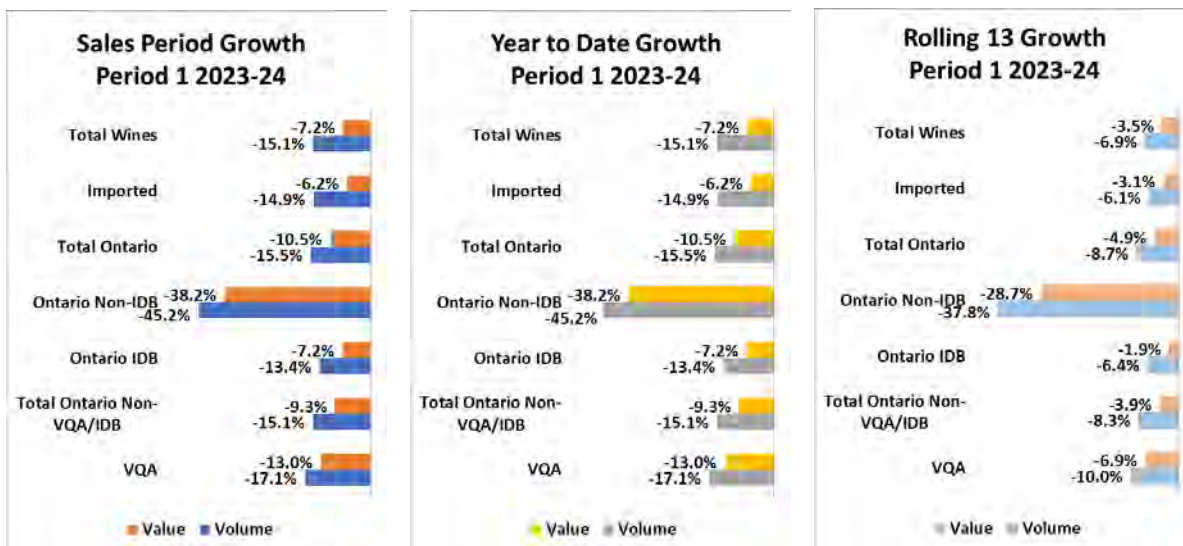


Wine Sales Update - Period 1 2023/24

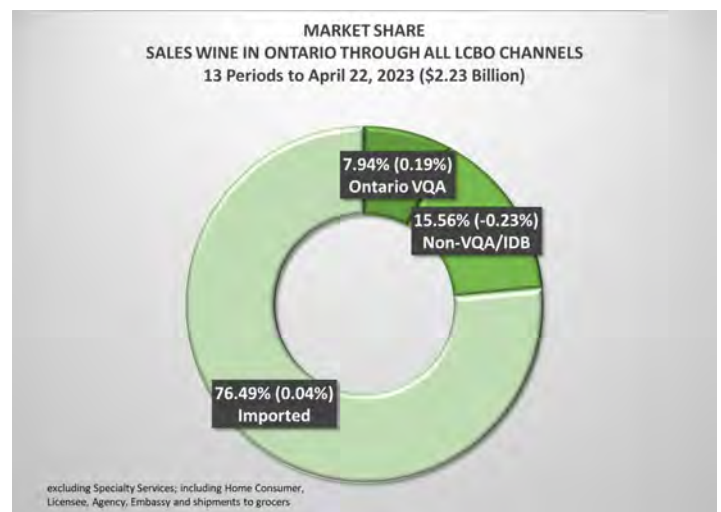
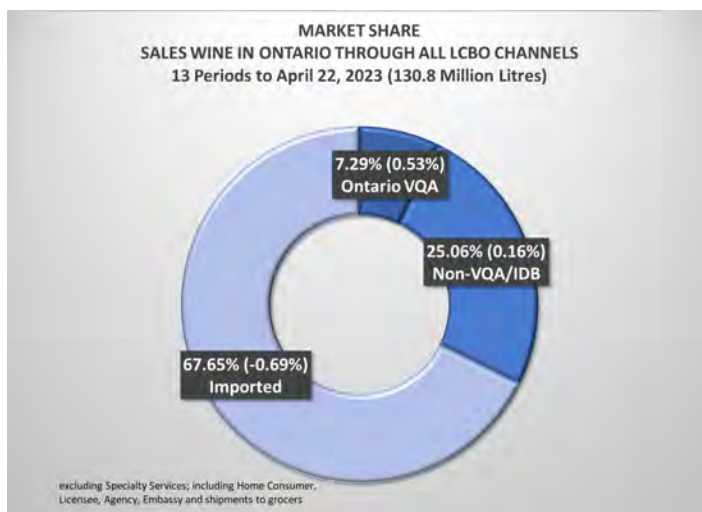
All sales statistics that follow are for the 13 Periods ending April 22, 2023, unless noted and reflect sales through ALL LCBO channels excluding Specialty Services; including Home Consumer, Licensee, Agency, Embassy and shipments to Grocers. All data exclude flavoured wines and ciders.

Highlights:

- ▾ VQA wine sales overall are -10.0% for rolling 13 periods (litres)
 - ▾ VQA wine sales are down at the LCBO stores (-10.0% litres)
 - ▾ VQA wine sales in grocery are declining (-9.8% litres)
- ▾ Ontario Non-VQA/IDB is declining (-8.3%)
 - ▾ Ontario non-IDB (100% Ontario) is declining (-37.8%)
 - ▾ Ontario IDB is down (-6.4%)
 - ▾ Non-VQA sparkling is down (57.0%)
- ▴ Icewine is up 32.5% across the LCBO, Vintages and Grocery



Market Share (LCBO, Vintages, Grocery)





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CGCN-RCCV Spring Update

Canadian Grapevine Certification Network

CGCN - RCCV

Réseau canadien de certification de la vigne

Access cost-shared virus testing service by joining the Canadian Grapevine Certification Network (CGCN-RCCV) in our application to AgriAssurance programming under the Sustainable Canadian Agricultural Partnership (SCAP) for 2023-2028!

CGCN-RCCV is looking for growers and wineries who wish to do custom propagation of their own vineyard under Verification protocols, as well as nurseries for general propagation under Verification and/or Certification protocols. If the application is successful, there will be up to 50:50 cost share between the government and applicant, significantly reducing the cost of virus testing in this program.

CGCN-RCCV is Canada's only national grape and wine not-for-profit corporation, with a goal to create a sustainable and domestic supply of certified clean propagative material. CGCN-RCCV recognizes the need for a domestic source of clean grapevine material for replanting efforts, due to the extreme cold-snap events that took place across Canada over the past two years. The opportunity to start again, to ensure long-term vineyard sustainability against avoidable diseases is to "Start Clean," by planting certified virus tested material, and "Stay Clean," by conducting frequent vector monitoring and properly timed control.

We require a response in writing by June 16th, 2023. If you would like to get involved in CGCN-RCCV's application and access cost-shared virus testing services, please contact Executive Director, Darien Tempile, via email at darien@cgcn-rccv.ca.

For more information on CGCN-RCCV Verification and Certification programs, please visit www.cgcn-rccv.ca.



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OGWRI Research Spotlight: SLF Monitoring and Risk Assessment

For the spring research spotlight, OGWRI is pleased to highlight a project led by Dr. Wendy McFadden-Smith at CCOVI titled “Spotted Lanternfly Monitoring and Risk Assessment.” This project was conducted from April 2022 to February 2023 with funding provided by the Ontario Ministry of Agriculture and Rural Affairs (OMAFRA) through the Marketing Vineyard Improvement Program (MVIP).

The spotted lanternfly (SLF) damages grape crops by decreasing vigour and cold hardiness and can reduce crop yields by up to 90%. Research out of Pennsylvania also revealed that SLF can decrease fruit quality by affecting brix and anthocyanins. The objective of this project was to determine whether the SLF is present in Southern Ontario. To accomplish this, 110 Bug Barrier band traps for trapping SLF were deployed at 42 locations across Ontario. These locations included Niagara, Essex County, Pelee Island, Prince Edward County, Ottawa Valley, London area, Royal Botanical Gardens, Long Point Provincial Park and OnRoute centers at Woodstock, Ingersoll and Tilbury. Locations were visited every 2-3 weeks and inspected for SLF nymphs/adults and trees were inspected for egg masses as well as symptoms of SLF feeding.

To date, no SLF have been identified at any of the trapping locations, BUT trapping is still ongoing!!

Research on this topic is continuing through MVIP for the 2023-24 funding year, however this project is being led by Dr. Debbie Inglis at Brock University’s CCOVI, with consultation from Dr. McFadden-Smith.

If you think you have found a plant pest, please [REPORT IT](#) to the Canadian Food Inspection Agency (CFIA). Or scan this QR code:



For more information on the “Spotted Lanternfly Monitoring and Risk Assessment” MVIP projects, please visit: www.ontariograpeandwinereseach.com/en/mvip.

For information on additional OGWRI funded research projects please visit: www.ontariograpeandwinereseach.com





Photo courtesy: Lawrence Barringer, Pennsylvania Department of Agriculture

- A. 1st-4th instar nymphs and adult female with wings spread out
- B. Egg masses in oothecae (egg cases) covered in a waxy deposit
- C. Lateral view of a resting adult
- D. Adult congregation on a tree trunk and plant sap oozing from damaged area

Source: *An update on the invasive spotted lanternfly, *Lycorma delicatula*: current distribution, pest detection efforts, and management strategies* - News & Information Outreach (ucanr.edu)

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8,000 litre truck tank - Clean, stainless tank. Various frame or flat deck mounting options. only used for potables. Single compartment. 18-inch manhole. 2-inch outlet. Asking \$9800.00. gridge@outlook.com

Used Yamaha 70 HP Outboard Motor Engine - The motor runs great as it should and is. This low hour motor is extremely clean and in excellent shape overall. All of the original paint and decals look very nice with no fading and shine like new. chankahori1@gmail.com

Various used vineyard equipment for sale – Visit GGO website at <https://grapegrowersofontario.com/classified-ads/equipment/>. Contact David at yu72pec@gmail.com for details.

Winery and Vineyard Equipment for sale - PEC

Visit GGO website at <https://grapegrowersofontario.com/classified-ads/equipment/>. Email delgattowine@gmail.com for details.

Treated super ends for wine and cider in cans - \$33 a sleeve (580 ends per sleeve). Contact Kyle at 613-813-8011 or kyle.eugene@hotmail.com.

2022 Cider for sale - 15,000 liters of 2022 cider for sale minimum purchase 500L at \$1.35. Contact Kyle at 613-813-8011 or kyle.eugene@hotmail.com.

Wire Cages for bottle storage - France Fil Wire cages for Ageing/storage of shiners. Aprox 140 cages of Bourgogne Tradition & 25 cages of Bordeaux Tradition Available. Email edward@pearlmorissette.com for pricing and pictures.

Astrafill 900 series pouch filler for sale - Adamo Estate Winery is selling an Astrafill 900 series filler for wine pouches or Bag-in-Box systems, it comes with the tank/filler setup, pedal for sparging with nitrogen before and after filling, the bag holder and scale, and we also have a partial box (~200 bags) of the 1.5 L Astrapouches available for purchase. Asking \$2500 for the bundle. Visit the GGO website for pictures of the Filler, bag, filling set up, a single pouch/bag, and the manual. Contact Reid rsmith@adamoestate.com or (647) 407-0010 for more information.

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2016 New Holland tk 4030 crawler tractor - \$35,000. Pre-emissions fiat-new Holland 78 horsepower (64pto) Purchased new in 2016, 2300hrs now. 3 remote hydraulics + case drain. 8 speed manual transmission. Undercarriage is in great shape. Perfect machine for steep slopes, forest, and wet ground. Reason for selling is we have two and no longer need both. lfahy@hillick-hobbs.com

9 foot steel t-bars for sale. Good condition. Never used. Email ilya@leaningpostwines.com or call for more information 905-746-5206.

Two 19,500L stainless blending tanks. Contact Brian at bschmidt@vineland.com.

MEB labeler. Double station label unit with capsule application and heat shrinker. Best Offer. Please contact 905-563-6500 wine@LegendsEstates.com

Equipment for sale –Vineyard has sold, everything must go. Beamsville location. Visit GGO website for full list, and contact Mark at 905-328-9392 for details.

Wanted

Used bottle fillers & bottle label applicators – For a new farm distillery in Prince Edward County. 4-6 head bottle filler than can fill 375ml and 750ml spirit bottles as well as a semi-automatic label application machine. wildlot.ryan@gmail.com

Compost/Manure Spreader for 9' rows. matvaughan@houndsoferiewinery.com

Any brand used vibrating sorting table in good condition. Roy.mathieu@hotmail.ca

Gas powered or hydraulic wire winder to buy or rent. Tel. 519-709-1169 or email: ea.schuster@aon.at

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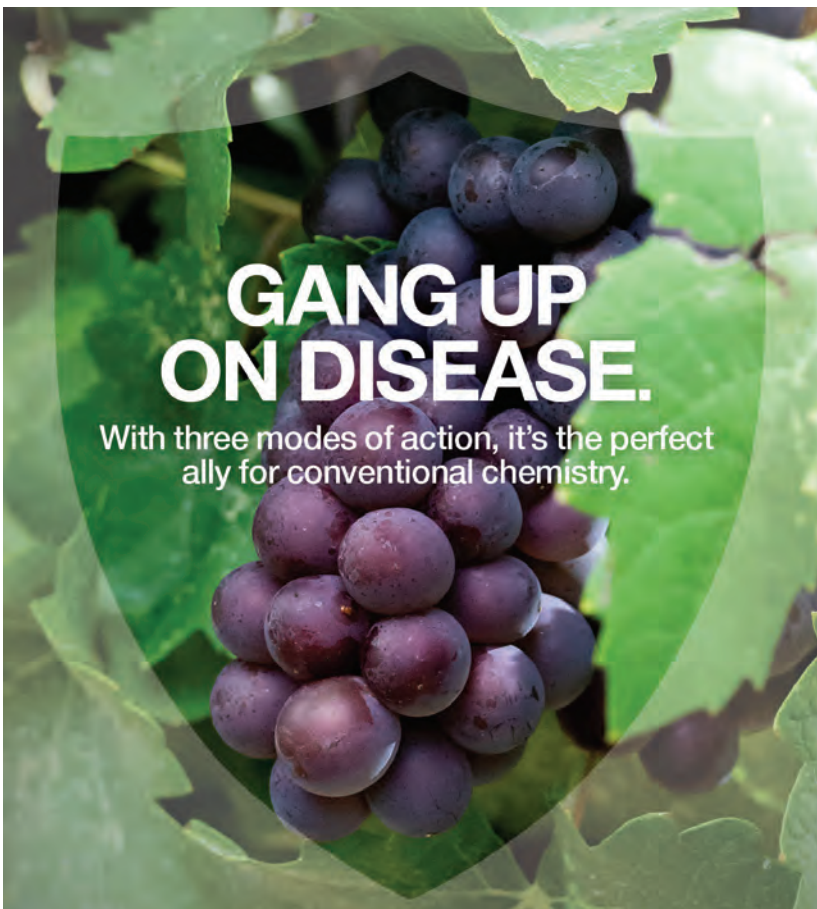
Grapes and Vines

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5 tonnes of Riesling available for this upcoming season. Contact Pam at 519-733-9463.

White grapes wanted for the 2023 Harvest - Pinot Grigio – Approx. 7.5 tons ; Sauvignon Blanc – Approx. 2 tons ; Gewurztraminer – Approx. 1 ton ; Chard Musque – Approx. 1 ton. All fruit must be VQA approved. Open to a small amount of other aromatic Vitis Vinifera. Also open to 5000 liters of bulk Pinot Grigio wine and/or smaller volumes of the above listed grape varieties. All VQA approved and single vintage labeled. Email jon.boyle@windrushstatewinery.com to discuss details.

To place classified ads in the newsletter and online, visit grapegrowersofontario.com, or contact the Board Office at info@grapegrowersofontario.com or 905-688-0990 ext 224



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